

stone
metal
wood
concrete

We restore, repair, and enhance the performance and aesthetics of your architectural hard surfaces.

SOLID[®]

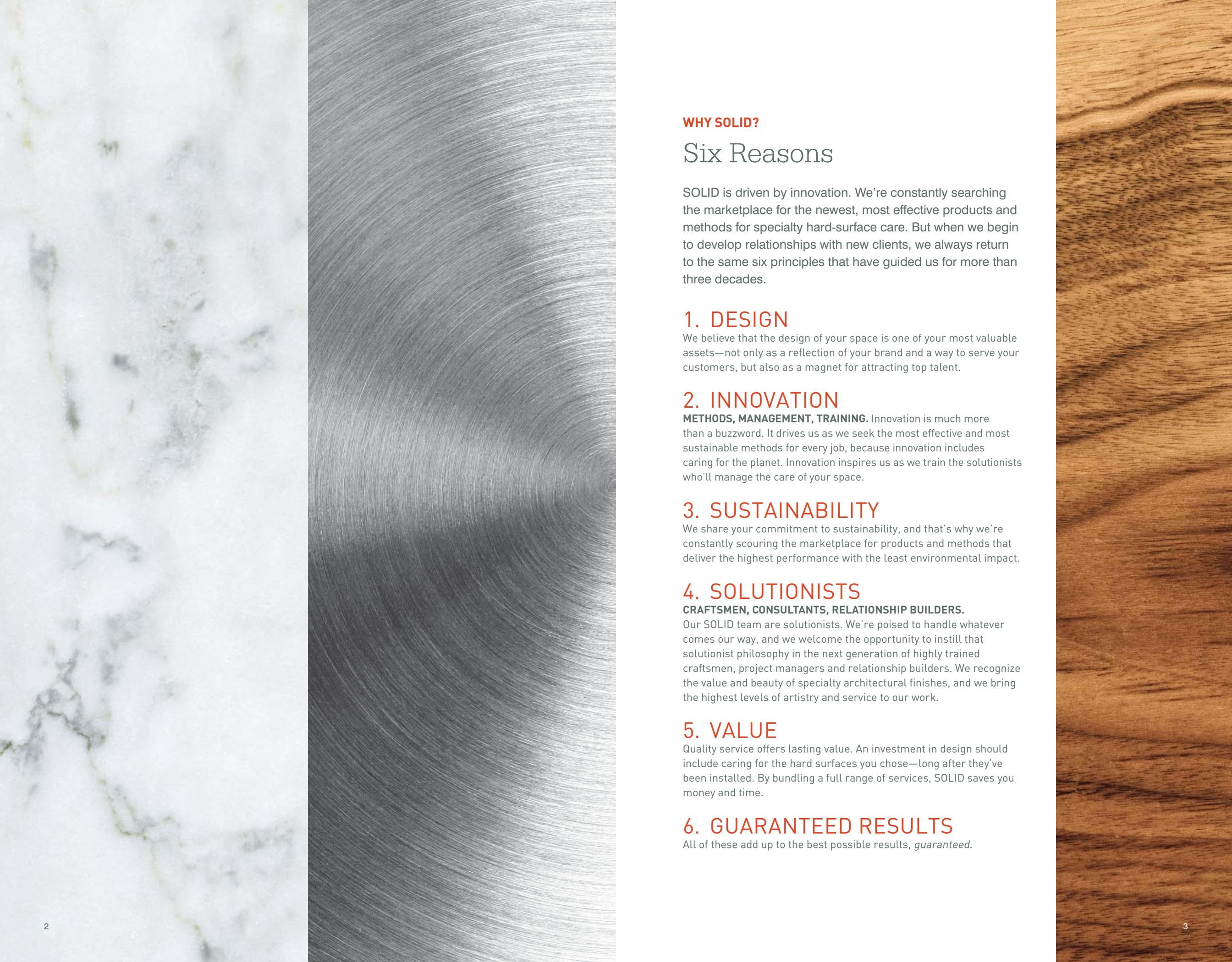
WHO IS SOLID?

Expert craftsmen caring for every hard surface.

When you created your space, you trusted the design and installation to experienced craftsmen and skilled professionals. When it comes to caring for the architectural surfaces of your space, trust a team that's just as skilled: the consultants and craftsmen of SOLID.

**A SOLID STATE OF CLEAN
MEANS A
SOLID STATE OF MIND**





WHY SOLID?

Six Reasons

SOLID is driven by innovation. We're constantly searching the marketplace for the newest, most effective products and methods for specialty hard-surface care. But when we begin to develop relationships with new clients, we always return to the same six principles that have guided us for more than three decades.

1. DESIGN

We believe that the design of your space is one of your most valuable assets—not only as a reflection of your brand and a way to serve your customers, but also as a magnet for attracting top talent.

2. INNOVATION

METHODS, MANAGEMENT, TRAINING. Innovation is much more than a buzzword. It drives us as we seek the most effective and most sustainable methods for every job, because innovation includes caring for the planet. Innovation inspires us as we train the solutionists who'll manage the care of your space.

3. SUSTAINABILITY

We share your commitment to sustainability, and that's why we're constantly scouring the marketplace for products and methods that deliver the highest performance with the least environmental impact.

4. SOLUTIONISTS

CRAFTSMEN, CONSULTANTS, RELATIONSHIP BUILDERS.

Our SOLID team are solutionists. We're poised to handle whatever comes our way, and we welcome the opportunity to instill that solutionist philosophy in the next generation of highly trained craftsmen, project managers and relationship builders. We recognize the value and beauty of specialty architectural finishes, and we bring the highest levels of artistry and service to our work.

5. VALUE

Quality service offers lasting value. An investment in design should include caring for the hard surfaces you chose—long after they've been installed. By bundling a full range of services, SOLID saves you money and time.

6. GUARANTEED RESULTS

All of these add up to the best possible results, *guaranteed*.



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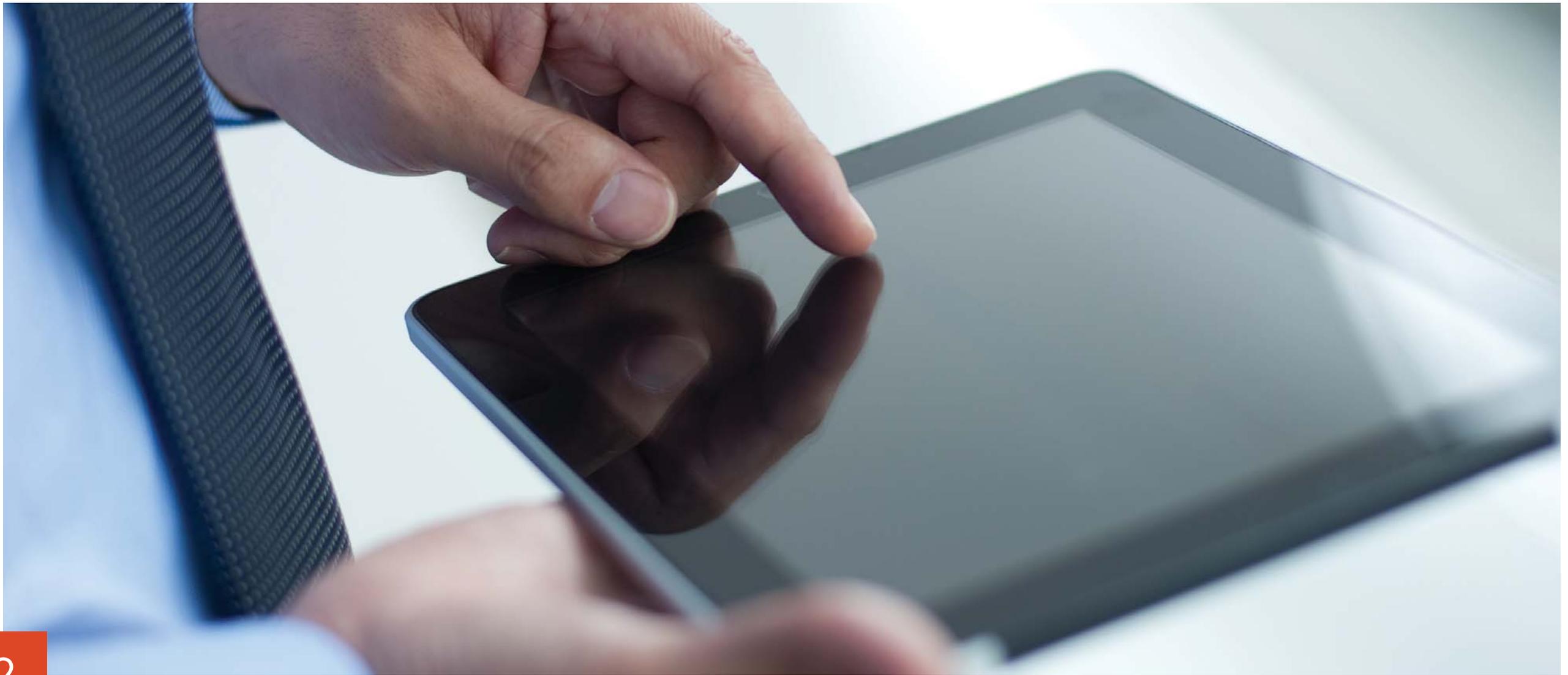
DESIGN

Your Most Valuable Asset

SOLID® is committed to design. As a global business leader, you are, too—that's why you chose to invest in the design of your workplace: Partnering with world-class architects and designers to develop a space that reflects your values and the vision you bring to your clients, choosing only the highest-quality materials, and working with skilled craftsmen to execute the vision. You invested in design because your space is the first thing customers—and *the dedicated, talented employees who bring your business to life*—notice about you. In fact, it's a cornerstone of your business model: *Good design attracts top talent, and in turn helps your company provide value for your customers.*

Once you've invested in the design of your space, SOLID is the obvious choice to help you maintain its beauty and enhance its performance.

We're passionate about design, and the craftsmanship that's essential to keeping it beautiful.



2

INNOVATION

Methods, Management,
Training

Innovation is what drives us.

We apply this philosophy to our in-depth research into the **best products, methods,** and **systems** for hard-surface care, as well as to the overall **management** of your customized care plan.

It informs our leadership and it inspires us as we develop the next generation of skilled artisans.

Supported by our innovative *training techniques*, apprentices learn traditional skills and contemporary care methods from master craftsmen. The whole team works together to manage the process, ensuring the highest possible quality for every job, from routine cleaning to restoration, repair, and enhancement.

We build relationships across town and around the globe, and we hold ourselves, our services, our products, and our network to the highest possible standards. That commitment to excellence makes us knowledgeable solutionists and expert craftsmen, and it's also helped us to build strong relationships with loyal customers.



SUSTAINABILITY

Clean and green,
Hand-in-hand



**A SOLID STATE OF MIND
MEANS A DEEP COMMITMENT
TO SUSTAINABILITY.**

**WHEN YOU SEE THIS MARK,
YOU CAN REST ASSURED
THAT OUR PROCESS IS GREEN.**

We believe that innovation means constantly searching for the newest, most effective products and methods to care for your space—and to care for the environment. Because your team of architects and designers delivered a green space, SOLID is committed to maintaining the same clean—and *green*—feeling you and your team experienced on the day you moved in.

We're passionate about doing the right things for your employees, for your guests, and for the planet. That's why we use only the most sustainable products and methods available.

By always offering sustainable products and methods, SOLID helps your company enjoy the benefits of a green workplace—from an enhanced company image to healthier, more productive employees.

Our commitment to sustainable, environmentally responsible practices is long-standing and heartfelt.

Solid's efforts include:

- Low VOCs
- Package and product recycling
- Extension of useful product life for all the surfaces in your space
- Reduced resource consumption
- Lower landfill impact





4

SOLUTIONISTS

Craftsmen, Consultants,
Relationship Builders

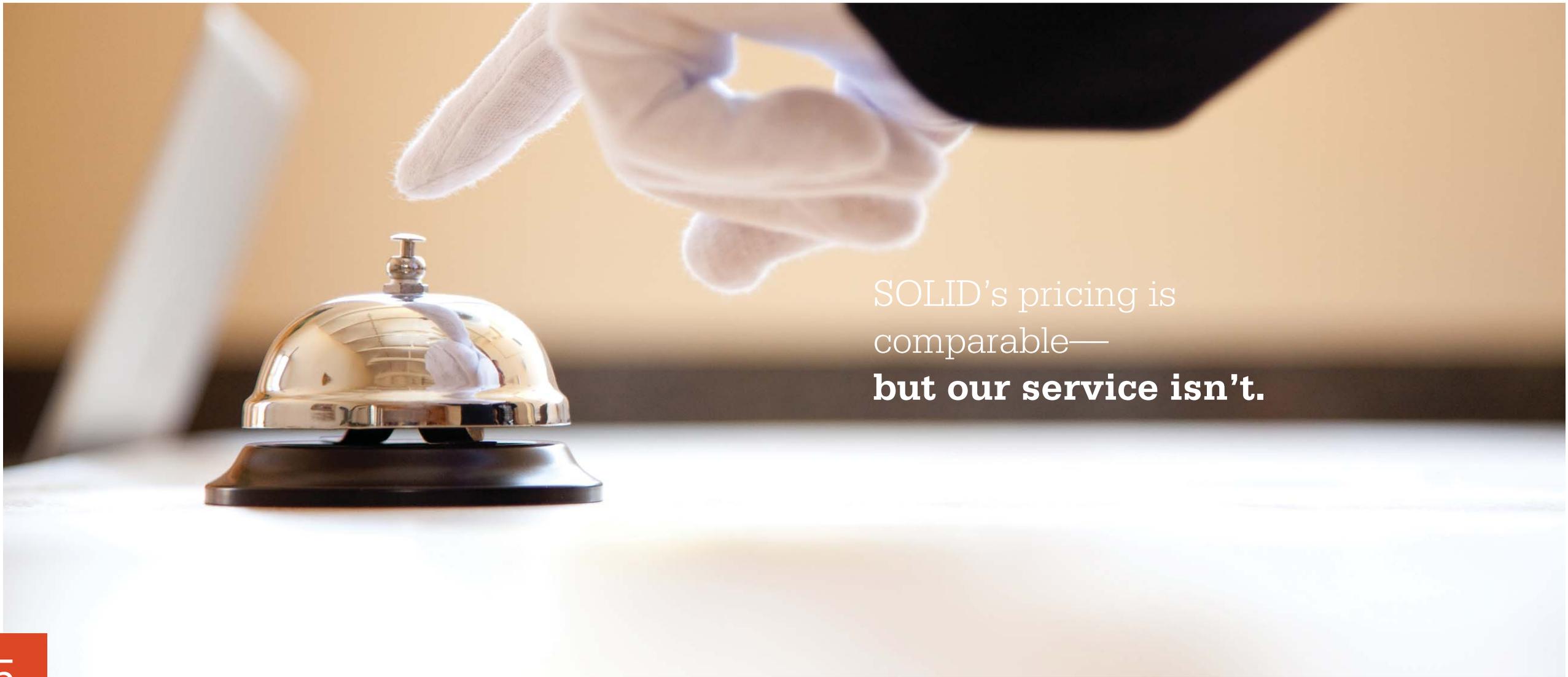
SOLID's team aren't just hard-surface care solutionists—they're also highly skilled project managers and relationship builders.

Our drive for innovation goes beyond searching for the best products and methods to care for your space—it extends through every customer interaction. SOLID offers unrivaled customer care and global account service. Our best-in-class facilities assessment methods, repair and restoration solutions, and follow-up service give you professional, responsible project management from start to gleaming finish.

We combine the most **advanced technology** with the most **client-friendly management** processes in our industry.

When you work with SOLID you can count on:

- Expert account management
- Consulting services for all types of flooring
- Enterprise Solutions Data Management (ES4U)
- Global, national, and local relationship building
- Research into state-of-the-art surface-care systems, methods, and products with every contract
- A certified Women's Business Enterprise (WBE) that has grown into a premier nationwide enterprise.



SOLID's pricing is comparable—
but our service isn't.

5

VALUE Quality Service

Our competitive pricing gives you the very best value for your maintenance dollar. And our skilled teams manage themselves, which means you'll have more time to focus on running your business—resulting in a lower total cost of ownership and a more robust bottom line. What's more, it keeps your design impeccable and your employees happy.

Fiscal responsibility doesn't just mean spending less—it also means investing in the long-term care and performance of your facility. By responsibly managing and caring for your hard surfaces, SOLID can save you both time and the cost of managing vendors who can't manage themselves.

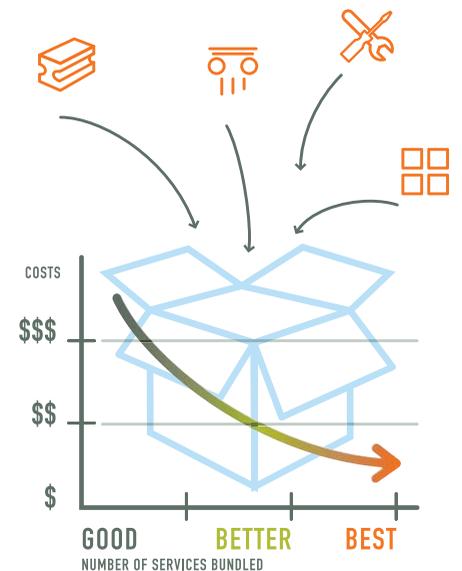
At first glance, our competition might look cheap—really cheap. But if they don't clean your space right the first time, they're going to have to clean it again and again—and those costs add up over time, not just in financial terms, but also in lost productivity and increased environmental impact.

When you make the responsible choice to work with SOLID, you'll see our value in the following ways:

- The world-class space you created will continue to look world-class
- We clean more thoroughly, so we clean less often
- We work hard to develop solutions to extend the life and beauty of your surfaces every time we clean
- We take on the management of the maintenance process, freeing you up to focus on more important business initiatives
- We'll train your maintenance and custodial staff in day-to-day surface care.

Bundle & Save

From stone to metal to wood, SOLID has your cleaning needs covered. Because we offer a full suite of innovative solutions, we can restore, repair, and enhance the performance and aesthetics of all your architectural hard surfaces —**bundle them together and save.**



THE MORE YOU BUNDLE,
THE MORE YOU SAVE



6

GUARANTEED RESULTS

At SOLID, state of the art is standard.

We'll never ask you to pay for anything that doesn't completely satisfy you.

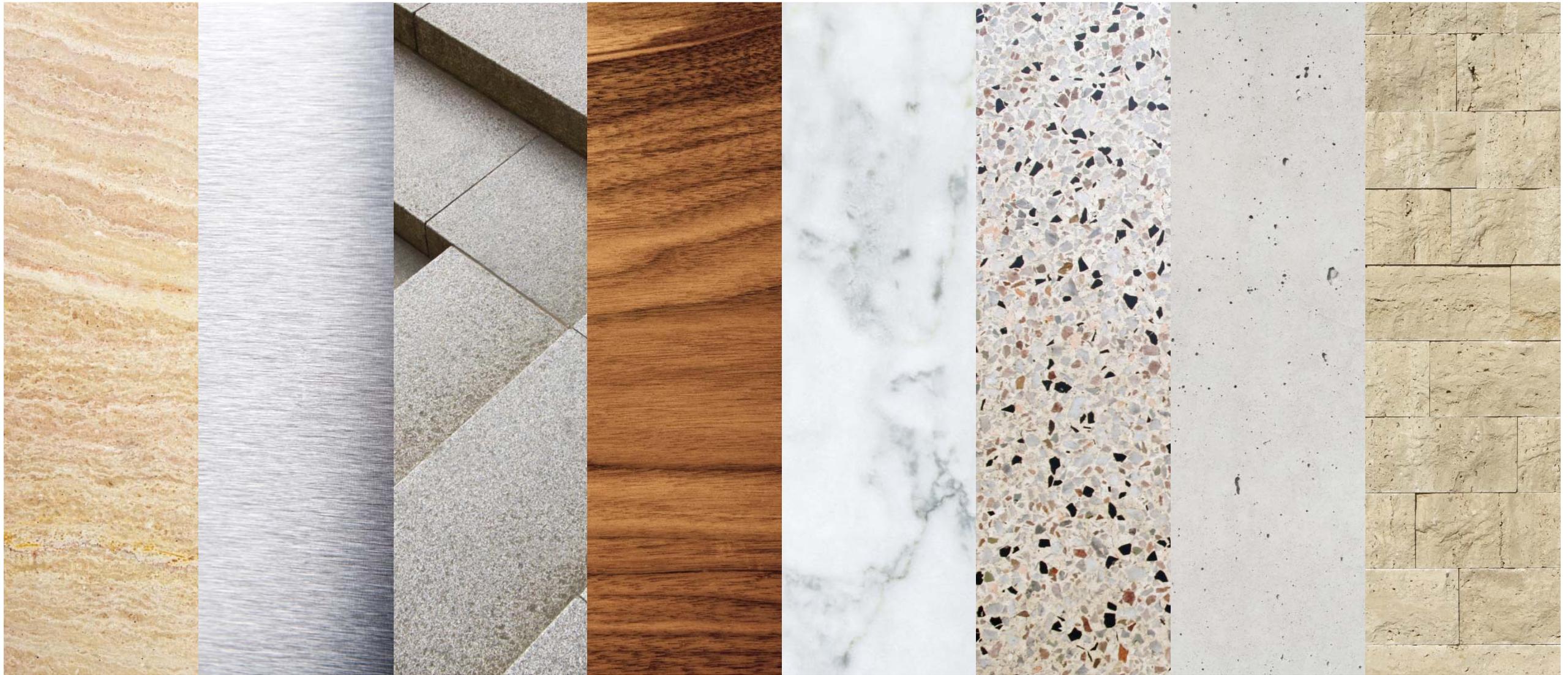
Instead, we'll clean it again for free.

If we can't clean it, no one can.

And if no one can, you won't pay a thing.

Our clean guarantee means best results —and no risk—for you.





SOLID SPECIALTIES

We specialize in the rarest, most precious surfaces on earth: **Yours.**

Wherever your business is, SOLID's craftsmen will arrive equipped with the best products and methods on the planet—extending the life and enhancing the beauty of the hard surfaces that make your space unique.

Because innovation is what drives us, we use state-of-the-art methods in caring for a full array of specialty and architectural hard surfaces. SOLID bases its surface-care regimen on in-depth research into the best products, methods, and systems the world has to offer. **We find the best solutions for value, efficiency, effectiveness, and the environment.**

We'll keep your facility gleaming the way it did when you opened your doors.

Among our areas of expertise:

- Stone
- Concrete
- Marble
- Terrazzo
- Limestone
- Epoxy
- Wood
- Grout Restoration
- Metal
- Flooring



Stone



Natural stone and terrazzo surfaces represent significant investments.

SOLID's craftsmen can help to protect them and extend their usefulness. But even nature's most durable materials aren't impervious to damage. If your stone requires restoration, our craftsmen can make near-invisible repairs—preserving the aesthetic value of your investment.

Our state-of-the-art products and superior methods ensure a deeper clean and a shinier shine than you'll find anywhere else on the market, and our craftsmen have an unparalleled concern for artistry when it comes to restoring damaged stone. Others may offer quick fixes, but only SOLID can provide the high degree of skill necessary for long-term care of stone finishes.

Care

Natural stones like marble, granite, limestone, travertine, and terrazzo will sustain scratches and other damage over time—but with more than **30 years of experience**, SOLID can help them maintain their original luster for longer. If our craftsmen care for your stone, you may never need to undertake an expensive restoration.

Restoration

When you *do* require significant restoration work, SOLID's craftsmen can help, too. If you thought your stone was ruined, think again: Our highly skilled artisans relish the opportunity to salvage the unsalvageable. They're up for the challenge, and can customize their services to just about any space. *Here's a look at a few of their preferred techniques:*

Diamond Honing | Diamond abrasives smooth stone in high-traffic areas.

Diamond & Powder Polishing | Super-fine abrasive powders and diamond discs restore high-reflective finishes to worn surfaces.

Crystallization* | Steel wool and fluorosilicate compounds protect marble and enhance its shine.

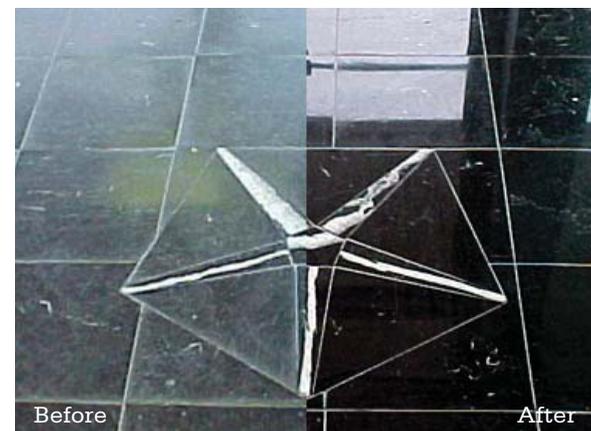
Enhancer* | Brings out the beautiful, natural colors in stone surfaces.

Sealer* | Protects porous stone from permanent stains while allowing it to breathe.

* These services are not necessary for restoration, but we highly recommend them for best quality—they'll save you money in the long run by maintaining the natural beauty of your stone.

Key Benefits

- Prolongs the life and preserves the aesthetics of stone in highly visible public areas
- Protects your investment throughout your facility's life.





Concrete



Concrete's contemporary style is increasingly popular in commercial applications—*from retail to corporate facilities*. Its performance attributes and positive aesthetic make concrete a popular choice for the trend towards cleaner design across all market segments.

While concrete is gaining popularity as the material of choice, proven expertise to properly finish a concrete installation isn't easy to find. Moreover, **the common myth still prevails that concrete is maintenance-free once installed.**

SOLID has proven expertise to properly finish concrete installation and provides unique and proprietary care programs to ensure the maximum performance and aesthetics of your concrete surfaces.

Diamond Polishing

Our diamond polishing techniques, combined with the industry's leading chemical manufacturers, can achieve concrete finishes with various levels of sheen—from satin to high-gloss. And with proper care, SOLID can ensure these surfaces will last the life of your building. 

Staining

SOLID's decorative staining techniques employ the use of the industry's best chemical processes to give your concrete a lifetime of flawless sophistication. Any concrete slab—*old or new*—can be given a distinctive effect that accurately replicates the appearance of terra cotta, tile, marble, or limestone, with any shine level. 

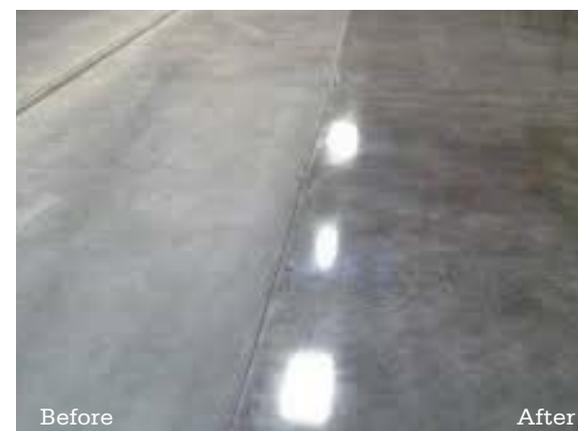
Ongoing Maintenance Program

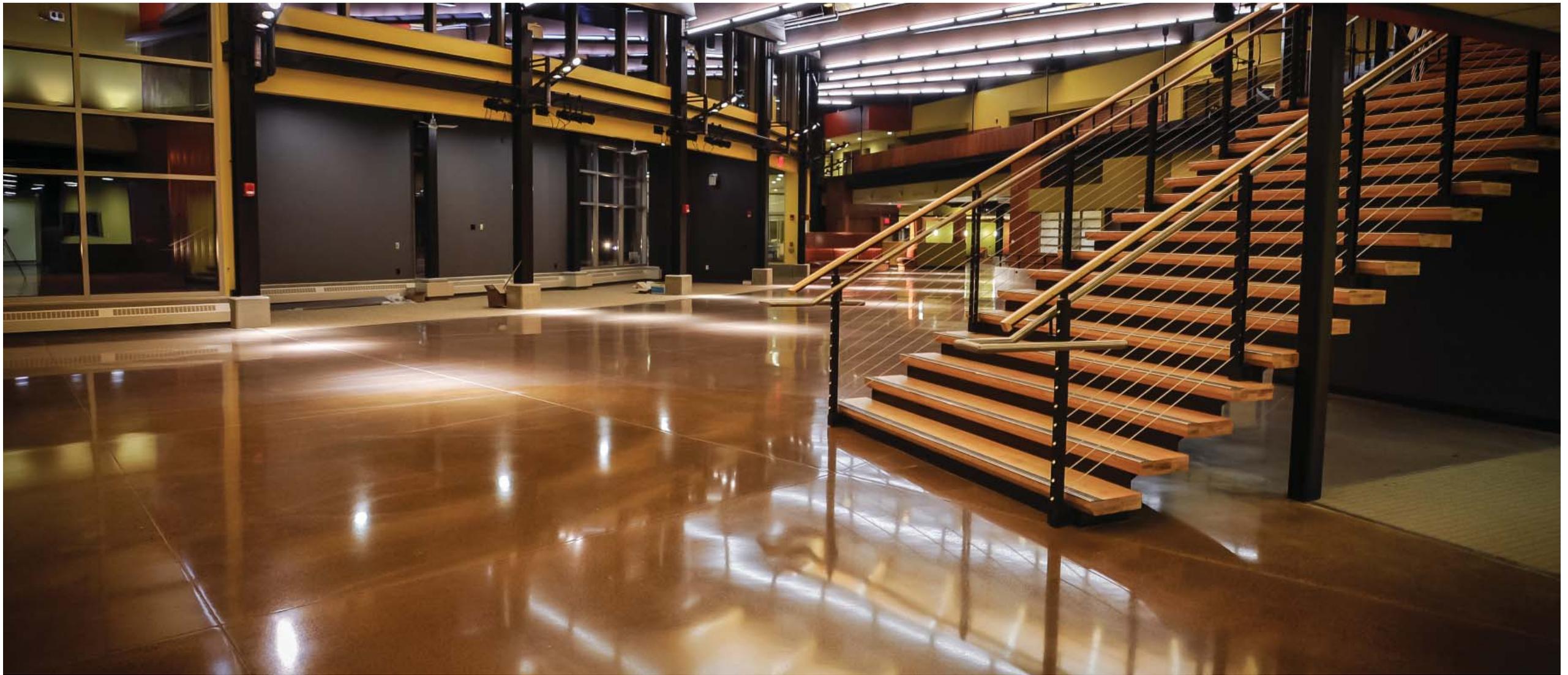
Our unique and proprietary concrete care program—a combination of polishing, staining, and proactive maintenance applications—ensure that the finish and structural integrity of your concrete floors are maintained over any lifespan you specify.



Key Benefits:

- Aesthetics
- Performance
- Health
- Sustainability





Photograph by Shawn Wardall

PRESERVE PERMANENTLY

The Investment in the Design of Your Facility

Unless thoroughly finished and properly maintained, your concrete floor might quickly deteriorate and cause disruptions and unnecessary repair costs. You invested in the design and aesthetics of your facility, and SOLID understands how to best protect it.

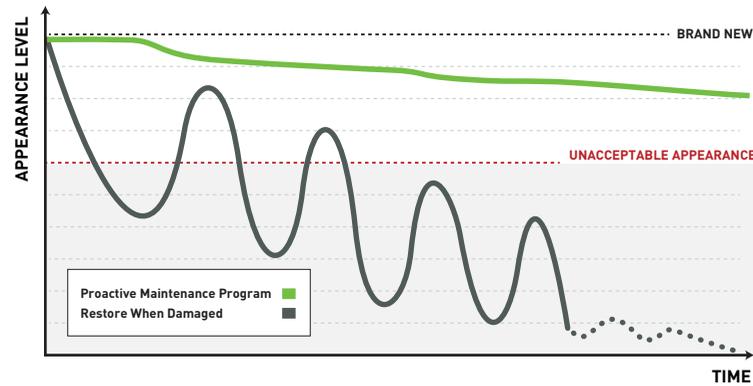
A Three-Part Formula for Concrete Care

Finish Impeccably
Maintain Proactively
+ Restore Selectively
= Preserve Permanently
the investment in the design of your facility

SOLID recommends the three part formula for maximum longevity of your concrete floors:

- 1. Quality finishing of new concrete floors** for a customized aesthetic solution that works with your design.
- 2. Quality care and ongoing maintenance** of concrete floors after proper installation and beautiful finishing.
- 3. Selective restoration and repair** behind the scenes as part of a holistic care program, practiced by skilled craftsmen.

Installing and finishing concrete is only a part of the equation. Without proper maintenance, it will start to show damage. Our ongoing partnership with the client can help ensure that the facility remains flawless—as originally purchased.



With a SOLID holistic maintenance program, your concrete floor will retain its finest appearance and performance without disruptive and costly repairs

We can provide any finishing you need, deliver excellent maintenance of your concrete, and expertly restore it when damage occurs—bringing you maximization of investment, long-term satisfaction, and preservation of assets.

SOLID does not merely offer finishing, maintenance and restoration—we’ll protect your investment, and spare you headaches.

FINISH IMPECCABLY

Pouring the concrete is just the beginning of the story. You need appropriate finishing for maximum performance.

In alliance with the **industry’s leading chemical manufacturers**, we can create *any finish* for your concrete that you want. Taking advantage of **industry-leading concrete chemistry** and the **state-of-the-art equipment** we operate, our **skilled craftsmen** at SOLID can provide you with any type of finishing

to offer customized aesthetic solutions to support your design and brand direction. We are passionate about design, and the craftsmanship that’s essential for keeping it beautiful. Our 30 years of experience on top of the best equipment, technology, and materials guarantees unparalleled services.

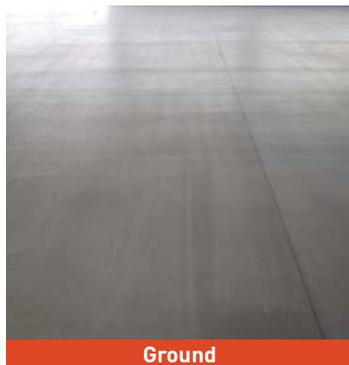
MAINTAIN PROACTIVELY & RESTORE SELECTIVELY

We design and implement proactive plans for ongoing maintenance to ensure the highest level of positive appearance over time, which extends useful life.

Properly maintained concrete floors *rarely* incur serious damage, because minor damage is restored on the spot as part of our ongoing maintenance. This **Selective Restoration** is done behind the scenes by our skilled technicians and won’t cause disruptive and costly operations. This constant oversight

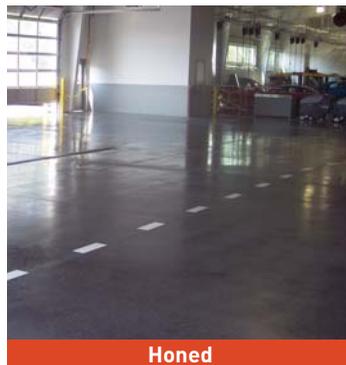
won’t add any cost either, as it’s already an integrated part of our holistic maintenance program. If and when accidents do occur, we can offer a **Full-On Restoration** or an **Emergency Repair** to expertly reinstall and refinish a part of the concrete with the same craftsmanship.

Levels of Concrete Finishing



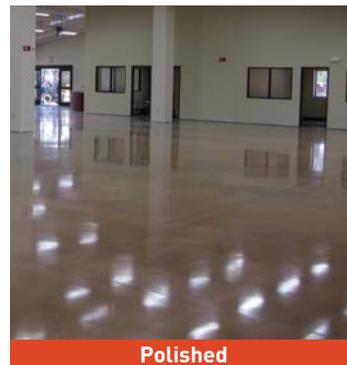
Ground

Flat appearance with **no or very slight reflection** and may have a low sheen



Honed

Matte appearance and/or **slight clarity of reflection**. May have a low, medium, or high sheen.



Polished

Any level of reflection can be achieved.

Selective Restoration vs. Full-On Restoration



Selective Restoration in progress



Before and After **Full-On Restoration**



Metal



SOLID's ongoing metal maintenance and restoration can keep your space shining like it did when you opened for business.

We customize our solutions based on your needs and budget. By combining scheduled refinishing with periodic surface care, we keep your facility's metal surfaces gleaming with the look they deserve.

SOLID can handle all your structural and ornamental metal surfaces —interior and exterior alike.

Our services include:

- Scratch removal
- Vandalism repair
- Field oxidation
- Restoration
- Painting
- Finish changes

No matter what type of metal surfaces you have, SOLID's experienced craftsmen can develop an efficient, cost-effective plan to maintain or restore them.

We have deep expertise in:

- Bronze/brass
- Stainless steel
- Anodized aluminum
- Nickel/silver
- Painted finishes
- Satin finishes
- Mirror finishes

Key Benefits:

- Craftsmen who are sensitive to fragile and often irreplaceable architectural details provide an unparalleled level of care
- Environmentally responsible selection of protective coatings
- A wide variety of repair or restoration methods, all performed by SOLID's skilled craftsmen
- Quality, efficiency, and safety standardization monitored by trained field technicians.





Grout



Your investment in stone should extend to grout—and caring for it.

The beauty of your stone surfaces is one part raw material and one part the spaces in between. SOLID can help you choose an appropriate hard or soft grout sealant solution for all your stone surfaces—indoor and outdoor, vertical or horizontal.

Classic grout solutions traditionally include:

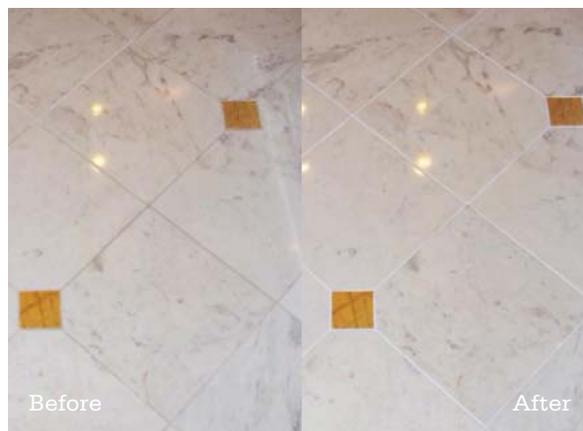
1. Sanded grout
2. Unsanded grout
3. Latex modified
4. Epoxy

Our craftsmen can repair or replace broken stone tiles, and they'll recommend one of these for stained or damaged grout:

- Repair chipped or cracked grout
- Restore
- Replace missing grout
- Seal to maintain original appearance
- Colorize

Key Benefits

- Enhances beauty of your stone surfaces
- Trained craftsmen manage the installation process to protect the asset value of your stone surfaces
- Completes your company's image
- Creates a barrier impervious to moisture and preserves the integrity of the stone.



Wood



Wood adds warmth and beauty to just about any space—that's why you chose it!

But it's the least durable of all the surfaces SOLID cares for. There's an art to working with wood, and that's why SOLID chooses craftsmen trained to match the exact colors and grains of all types of architectural wood finishes. Whether it's part of your monthly maintenance program or a one-time service, you can trust the beauty of your wood to the craftsmen of SOLID.

Key Benefits

- Highly trained wood specialists combine traditional woodworking skills with modern restoration technology to repair, refinish or touch up wood surfaces
- Experienced in highly visible areas such as lobbies, conference rooms, elevators, doors, trim, furniture, wall panels, handrails, and more.





High-Performance Coatings



These specialty coatings are highly sought after for use in many public, high-visibility, high-traffic areas.

SOLID offers a comprehensive line of high-performance coatings to protect and preserve the beauty of just about every architectural and industrial surface: *stone, terrazzo, concrete, metal, tile, wood, man-made materials, and more.*

Our high-performance coatings make just about every surface easier to clean—they enhance the performance of the high-quality materials in your space.

Key Benefits

- Preserves the beauty of a wide variety of hard surfaces
- Provides greater protection against friction and scratching (compared with other methods)
- Reduces cleaning costs and extends the life of floor coverings
- Improves hygiene and safety—minimizes chances of slipping
- Available in multiple finishes, colors, and clear coats
- Creates a non-stick surface to repel graffiti.



Repair & Restoration



Whether it's a hole or a chip in your stone, wood, or grout, SOLID's master craftsmen can make seamless restorations or repairs, using industry-leading resins, epoxies, and specialty products.

No one else offers the skill or the artistry necessary for invisibly repairing and restoring damaged surfaces to their original luster. In addition to general commercial building repairs, **our craftsmen and technicians can perform custom restoration work on even the most delicate architectural details.**

And as an added convenience, we also offer these services:

- Window sealing and waterproofing
- Installing replacement stone and tile
- Pressure washing and power cleaning
- High-performance coatings

Key Benefits:

- Restores original appearance and protects from future damage
- Technicians trained in the latest methods and technologies
- Expert craftsmen strive to exactly match existing architectural details, restoring their original beauty and charm.

A SOLID PROMISE

To **respect your team** and **support your brand**

To **honor the design of your space**—because it's a valuable asset for serving customers and attracting top talent

To expertly **restore**, **refresh**, and **revive** the timeless architectural stone, metal, and wood surfaces in your space

To spare you headaches

To **be responsible**, and make work fun!

A SOLID CHOICE

You worked with a team of skilled architects and designers to create a workplace that reflects your vision for the future. It showcases your commitment to the environment, it fills your employees with pride, and it gives your customers confidence in your work. To maintain the impact of that design through every business cycle, trust the surface care and project management of your space to the innovative, highly skilled solutionists at SOLID.

BECAUSE A **SOLID** STATE OF CLEAN MEANS A **SOLID** STATE OF MIND.

RD WEIS COMPANIES

The Flooring Solutionists

A PROVIDER OF
SOLID® Stone. Metal. Wood. Care.

For more information about RD Weis Companies and the services we offer visit us at rdweis.com or contact us directly.

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SOLID[®]

STONE. METAL. WOOD. CARE.