

MESSAGE FROM RANDY



Spring is always a sign of things to come, new beginnings. For RD Weis, it marks the next phase in our relationship with CTS Flooring Group, new projects, new product offerings, and new people. We welcome all with open arms and know that with the appearance of that strange ball of heat in the sky and the welcome warmth, the hope for a bright, energetic, and colorful future is upon us. We wish the same for you.

Happy Spring,

Randy

NEW PROJECT

New York Theater Workshop

RD Weis, working with Tony award winning designer Riccardo Hernandez, recently created a stage for the production of "Red Speedo" at the New York Theater Workshop. For this production, an edgy look at the prevalence of performance-enhancing drugs and their impact on the athletes, RD Weis created a 60-foot wall of Halo tile to capture the aesthetic and feel of an indoor Natatorium. Christopher Capobianco of Spartan, who specified the material, said: "to achieve the effect we could not use porcelain tile ... it was too heavy and the acoustics were too tinny, the vinyl tile from Halo was a dead ringer for the look the artistic designer wanted." Working with the theater's stagehands, RD Weis installers worked on scaffolds to install the 18 x 60 foot back stage wall, which had to be angled to facilitate the installation.

This is the second stage production that RD Weis has worked on for NYTW.



NEW PROJECT

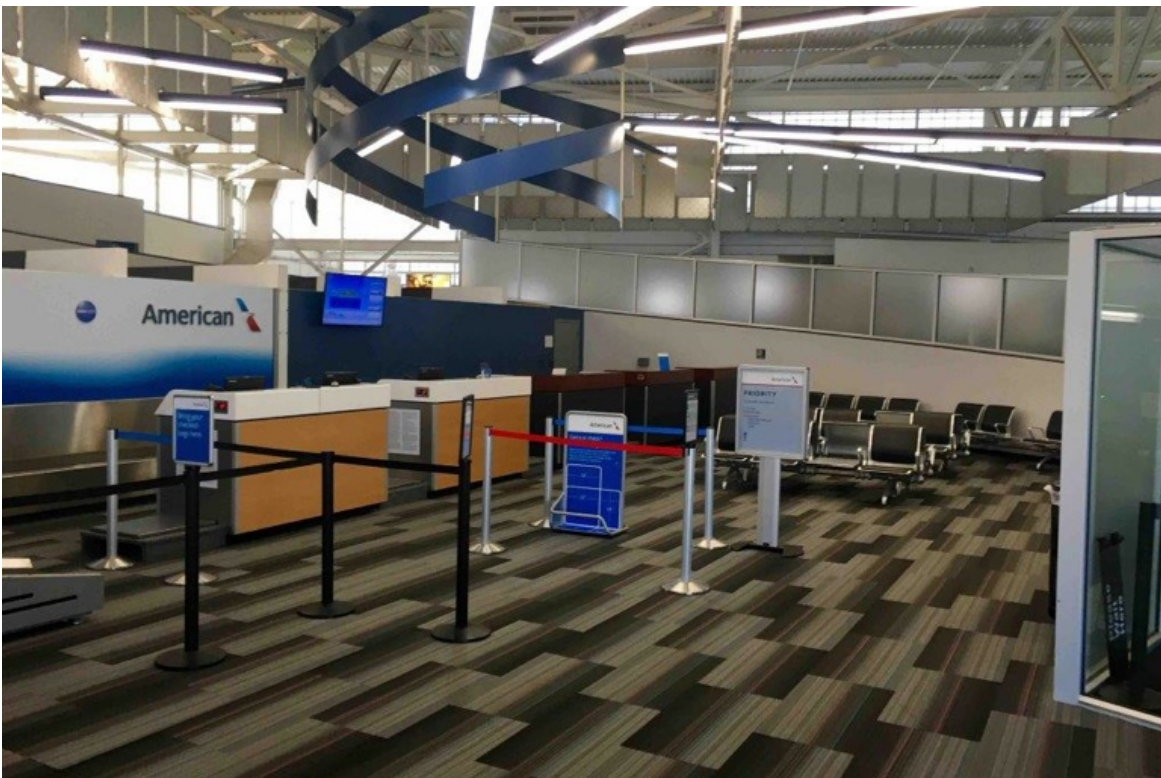
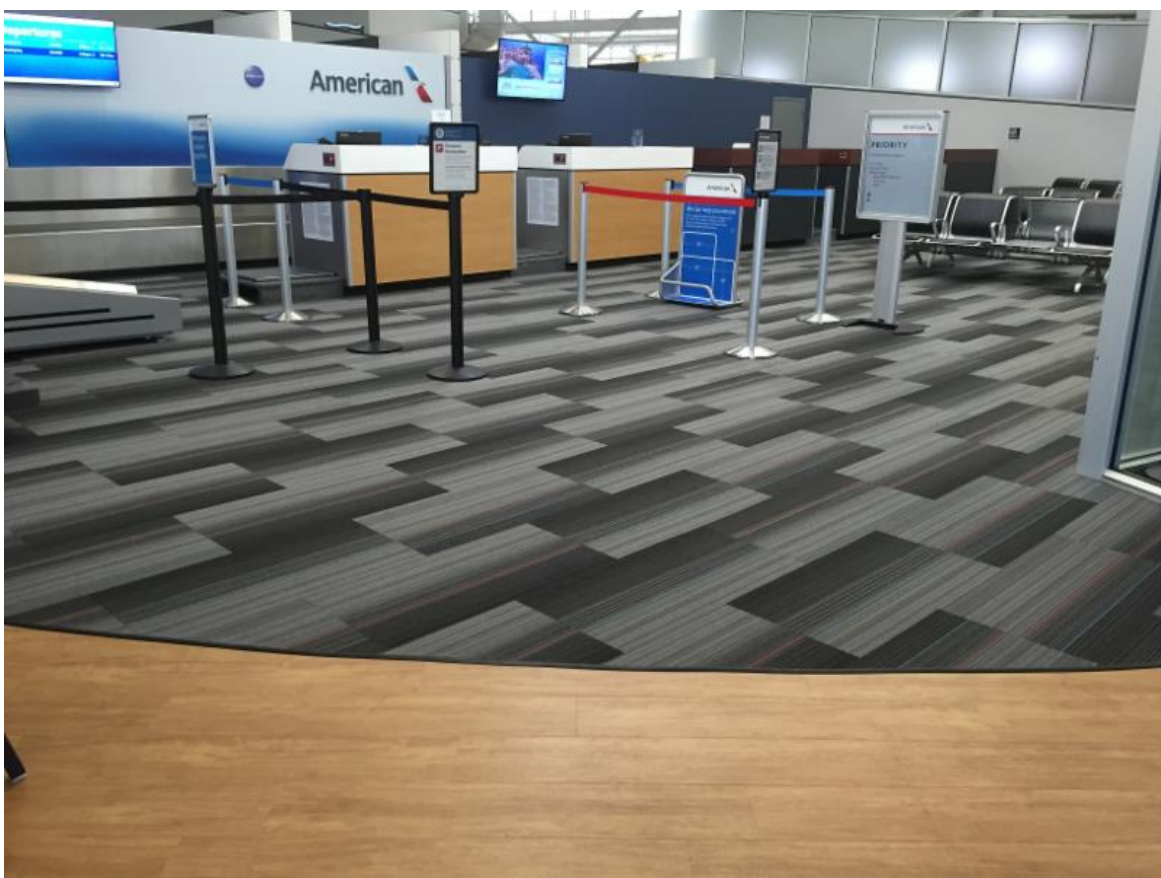
Tweed-New Haven Airport, New Haven, CT

We installed two products in the American Airlines departure area at the Tweed-New Haven Airport.

J&J's Kinetex was installed in the main area. Kinetex, an innovative solution-dyed lightweight textile composite flooring, combines the key attributes of soft surface floor covering with the long-wearing performance characteristics of hard surface flooring. 144 16-ounce plastic recycled bottles make 72 square feet of this product. Installation applications are Hospitals, Healthcare, Education, Fitness Centers, and Public Venues. Kinetex will perform in elevated RH slabs up to 95%, and comes with lifetime stain removal, static protection, and product performance warranties.

The LVT for the entryway is called Creation Clic System from Gerflor, interlocking plank flooring for high traffic commercial applications. This is a 6mm product with a polyurethane surface treatment. The product can be installed with up to 10 lbs of moisture content or 92% RH. Creation Clic is 100% recyclable, requires no adhesive, has noise reduction capabilities, and is 100% water resistant.

Both are excellent material applications for high-traffic areas with minimal or no shut down time.



NEW COOL APPLICATIONS FOR RECLAIMED WOOD

Tazza Kitchen, Midlothian, Virginia

Tazza Kitchen's name originates from the food that they serve. "Ta-" stands for tacos and "-zza" for pizza - not, as one might guess, the Italian or Spanish words for cup, "tazza" and "taza," respectively, though suiting the restaurant with an Italian name wouldn't have been inappropriate. Both the atmosphere and the food are hybridizations of Baja California and Southern Italy flavors and cultures. It was our

mission to work with the design build firm, Street Sense, to get this vision across. All wood was provided by Surface Architectural Supply.

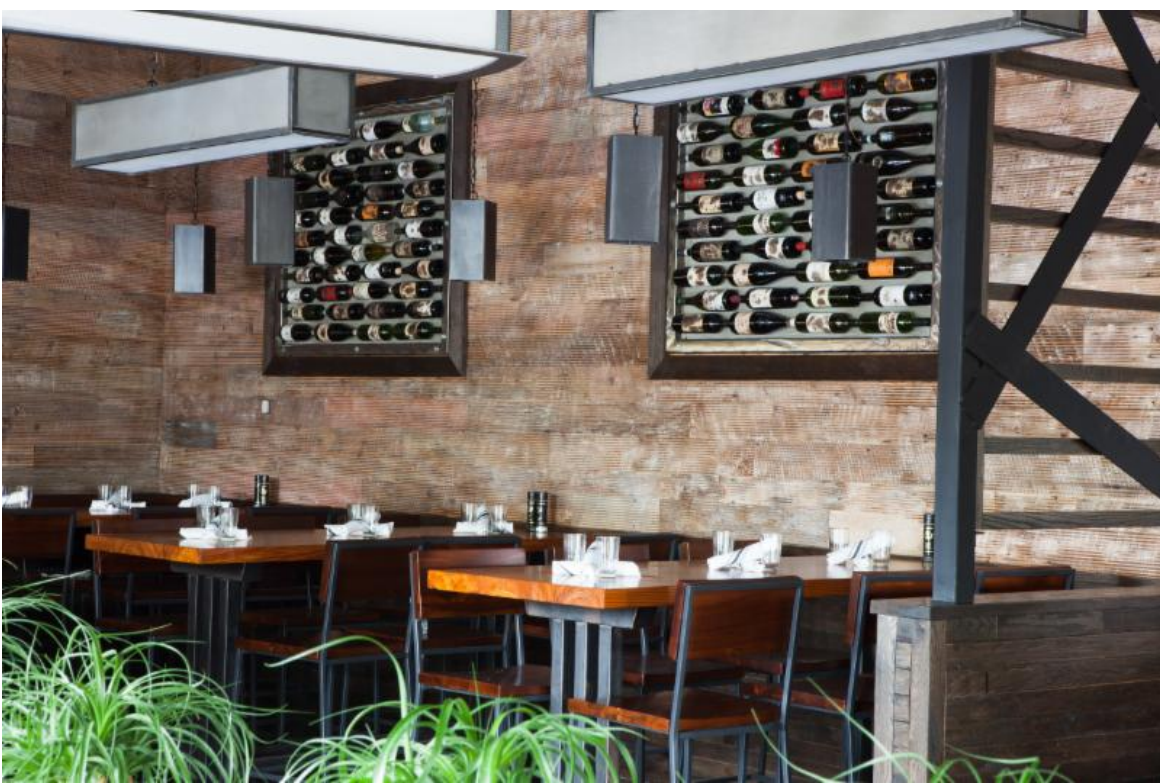
Reclaimed Oak flooring, reclaimed Heart Pine tabletops and reclaimed Nailly Oak paneling in Private Dining Room.

Our Nailly Oak paneling was a unique lot we acquired for Tazza Kitchen. We crafted these wall panels from one barn's roofing supports that had been subjected to many repairs. Removing all of the nails from this material was a time consuming process that resulted in a beautiful and rare paneling.



Original surface reclaimed Oak banquette (upholstery by others), reclaimed Oak flooring and reclaimed Heart Pine tabletops.

The majority of our materials are sourced from the Shenandoah Valley, a mere 150 miles away from Richmond. Our materials qualify for MR-5 Regional Materials and MR-4 100% Post Consumer Recycled LEED credits.



Reclaimed Rake Board paneling & reclaimed Heart Pine table tops. Rake board siding is the best of both worlds because you can view the milled surface and the original surface simultaneously. The color scheme of the original surface can change based on the client's request allowing this unique product to fit into any aesthetic.



NEW SERVICE
A New Kitchen

Eliminating Quarry Tile and Transforming to a Double Broadcast Quartz Floor with Better COF and Reduced Maintenance Cost

The Story:

A 30-year old quarry tile floor with grout lines with quarry tile used as the cove base as well. Years of use had broken down the tiles to the point where they were damaged, loose or missing along with grout that was missing and no longer cleanable.

Quarry tile and grout are quite porous and a breeding ground for bacteria. It's slippery, especially from cooking grease and the water used to clean it.

The major problem: it requires thousands of gallons of water every day to clean and maintain, which eventually breaks down the tile and grout and causes leaks into the offices below.

Phase 1:

The old tile needed to be removed.



Phase 2:



An Ardex Water Mitigation System was applied to completely eliminate any water issues and prevent leaks into the offices below.

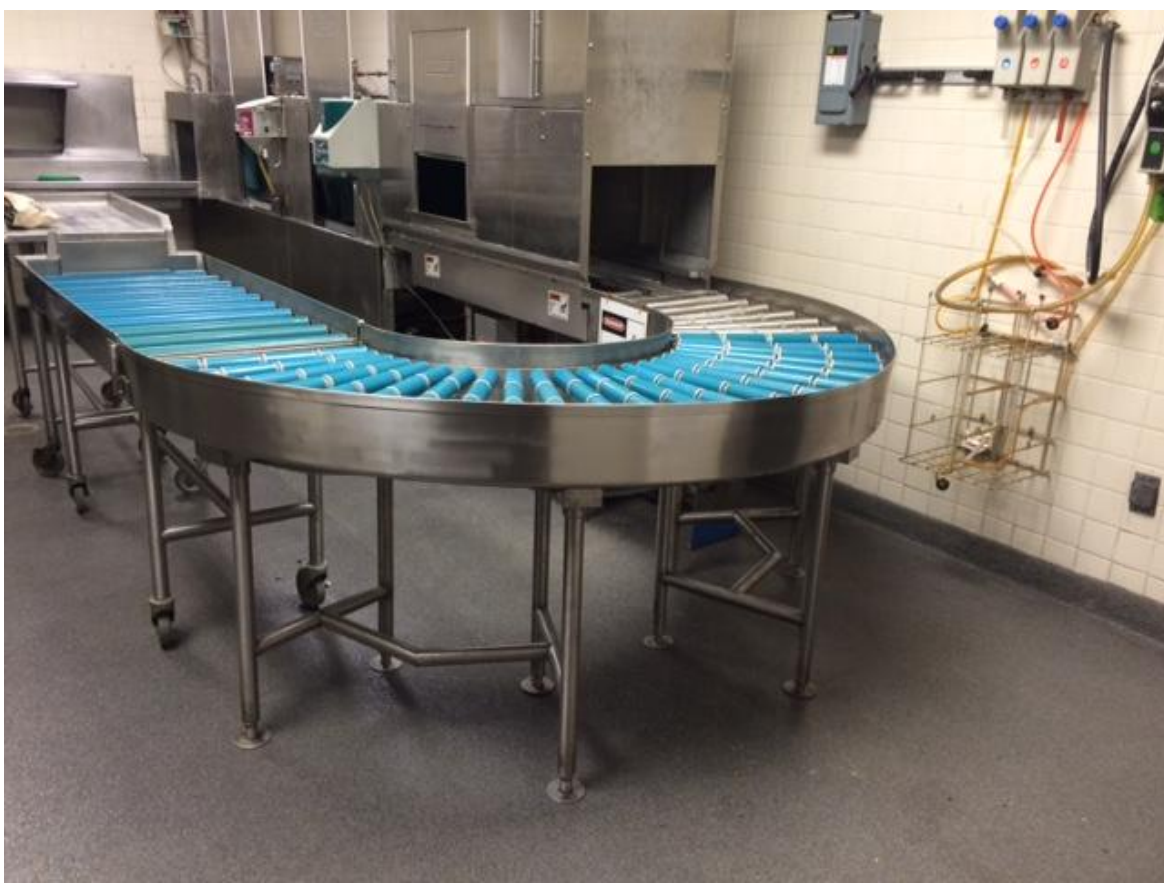
Phase 3:



Ardex SDT product was then applied in order to level the floor flush to existing areas not receiving new floor and to ensure proper drainage to the existing drains.

Final Phase:

New kitchen floor from NeverStrip. A Double Broadcast Quartz Floor with hundreds of solid colors and tweeds to choose from.



New cove base. Grout lines completely eliminated. Better COF (Slip Coefficient).

Maintenance costs were drastically reduced since less maintenance is now required on a daily basis.

We love the results!



NEW PRODUCT

GTI Fast Track Loose Lay Tiles

This exciting new product is the next step in high-resistance, quick install modular flooring.

GTI's unique interlocking jointing system requires no adhesive or subfloor preparation, and day-to-day work operations aren't interrupted. GTI offers limitless options to mix and match colors and because it can install over existing flooring, it's ideal for renovations. Easy-to-install, high traffic resistant, surface treated for easy maintenance, GTI is adhesive free and 100% recyclable. Great for retail, education, healthcare, and sports facilities.



NEW PEOPLE

RD Weis Companies welcomes Melissa Benulis



Melissa joins RD Weis as an Account Executive in our Rochester office.

Melissa brings a wealth of experience in Education, Sales and Account Management as well as Marketing. Melissa has her BA in Spanish and her MS in Secondary Education, from Nazareth College of Rochester, and is a former teacher. Melissa is also experienced in Real Estate in the Greater Rochester Area, having worked with Nothnagle Realtors. Being a native and long-term resident of the Rochester Area, Melissa knows the area and markets, and has exceptional insight into people and building relationships.

Please join me in welcoming Melissa to RD Weis!

NEW POSITIONS

Roberto Carlos Molina



Roberto Carlos Molina is being promoted to Regional Vice President-Operations for New England, overseeing the operations, project management, and estimating for both offices. Carlos, a 12-year veteran with RD Weis began his career in Westchester as an estimator and has grown with the company seeking new challenges throughout the years, and has performed at an exemplary level since day one. Carlos is an important part of the fabric of the New England offices and has been a good mentor to the project managers throughout the company. Carlos also, is an important contributor to our Operations Managers team, who constantly is sharing new ideas and best practices.

Carlos has been an excellent representative from the company and understands the importance of good work, great service, and working as a team.

Brian Burke



Covering first line operations for Boston as well as our Hartford office will be Brian Burke, who is promoted to Operations Supervisor - New England, where he will be given the responsibility for supervision, scheduling and training of the technicians in both areas. Brian has been with RD Weis for four years and has worked in all facets of the New England operations, demonstrating a high level of dependability and an ability to grasp new services and to represent the company in a

professional manner. Brian will spend a couple days a week in Boston and the remainder in Hartford. Brian will report to Roberto Carlos Molina.

Congratulations to both Carlos and Brian on your new roles!



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