

MESSAGE FROM RANDY



No dog days of summer here ... we are busy expanding our service platter with new hard surface flooring solutions all the time. Our marketing department is very busy, and we have in-office events, roof top events and our annual Rochester boat cruise in August. Spending time with customers outside of the office is the best way for us to establish good working relationships.

Did someone say banks? Each year, RD Weis is involved in cleaning 2500 bank branches up to three times a year!!! This comes down to logistics and this is no small feat as we deal with locks, keys, key codes and everything else it takes to get into a bank at night. Not to mention the thousands of emails and phone calls, miles and miles on the road, and money spent on gas. Thanks to our excellent operations team, we have gotten this down to a science.

Our big summer news is a large county courthouse in Litchfield Connecticut brought in by Suzanne Kolb of Hartford, which involves all of the flooring and wall tile. This magnificent facility has domestic carpet tile, and ceramic tile and stone being sourced offshore. Another test in our logistics capability.

Our summer is going as planned and we hope yours is as well.

Randy

NEW PROJECT

ABEO Footwear

The flagship launch of an ABEO Store in Tysons Corner, VA. Sam Cerminaro and Kevin Quickle of CTS Flooring Group worked together to get the products specified - a porcelain plank and expensive Fabrique carpet.



NEW PROJECT

Boston Architectural College

We did the rip up of old carpet and encountered an issue with the old asbestos VCT. The school brought in an abatement company to take care of that issue, as we continued with patching and the prepping for install of the new Interface carpet.

The layout design called for an inset square in the elevated study area using carpet tile planks as an outer border. The original plan showed a 90 degree turn at the outer corners of the space where the floor is sloped. We suggested a 45-degree angle at these two points to highlight the slope and to give it a more visual appeal. The clients agreed and the final result looks great!



NEW PRODUCT

Elite Concrete

This amazing product was used on a recent carpet to concrete replacement project. First we removed the old carpet. Then scraped off the carpet adhesive from the concrete. Once the bulk of the adhesive was removed, we began to prep the floor for the EliteCrete reflector enhancer system. The crew mechanically grinded then cleaned the floor to remove any dust. A vapor barrier was then applied and was allowed dry. Once dried, we poured the base coat great epoxy. The following day, with the help of Frank Baliva from EliteCrete Upstate, we applied the epoxy reflector enhancer. The result, as you can see, was amazing!





NEW PRODUCT
Chelsea Collection

These beautiful area rugs are an exclusive RD Weis offering. Made from New Zealand Wool Viscose, the cut pile construction comes in a variety of sizes and can be custom cut as well. Colors include Pewter, Graphite, Zinc, and Slate.



Chelsea Collection

Style #:	2770
Fiber Content:	85% New Zealand Wool 15% Viscose
Construction:	Cut Pile
Available Size:	5' x 8' 8' x 11' 10' x 14' Custom
Available Colors:	478 Pewter 486 Graphite 830 Zinc 875 Slate

**RD WEIS
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WHAT'S NEW AT RDW/CTS

We asked the age old question: What did you do during your Summer Vacation? A few relaxed folks at RD Weis have answered ...

James McVoy

James vacationing with his mom in Grand Haven, Michigan.

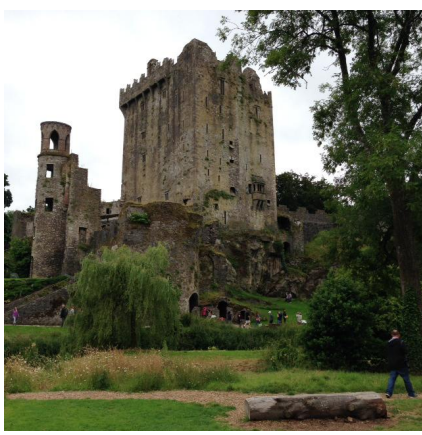


Mark Arbogast

Any trip that ends up at the top of Dublin, Ireland at the Guinness brewery, gets you to kiss the Blarney stone, see a sheep dog exhibition, go to a marble factory and the oldest weaving mill in Ireland, plus see the Titanic's last port of call, as well as innumerable gardens, castles, and lush green scenery - you've never seen such green grass - can't be half bad. We went to an Irish Sweepstakes steeple chase race in Kilarney where all the women wore Kentucky Derby-like hats, and we stuck our toes in the Irish sea.

The Irish do not believe that kissing the blarney stone will bring you luck! They believe that kissing the stone will bring you the "gift of eloquence."





Kevin Quickle

My wife and I took a two-day layover in Iceland last year on our way to Germany and we loved it. When we got back, our 16-year old nephew saw all of the pictures and thought it looked amazing, and had been talking about visiting ever since. So since he is going to be a senior this fall and heading off to college soon, rather than take the "regular" family vacation to the beach this year, we surprised him at Christmas with a "prepaid" application for a passport and a 10-day trip to Iceland. We drove the "Ring Road" which goes all around the outside of the country and went on a glacier hike, a whale watching cruise, and probably saw more waterfalls than people! Below are a few pictures from the trip.



Kevin Kingsland

We went on a 12-day cruise around the British Isles. The best part of the trip for me was spending time with my brother and sister and their families, catching up with old friends, and visiting Ireland and Normandy, as I had not been there before.



Randy Weis

Randy spent time on the cape with his grandchildren.



GRAND ACHIEVEMENT

Charmaine Merkle

This past July Charmaine, at the age of 64, ran 13.1 mile half marathon. An incredible accomplishment. Here's the experience in her own words:



"I had a group of people cheering for me, a good amount from members of the track club, which shows how great a group they are and very supportive.

I have been running off and on for a couple of years, several 5K races (3.1 miles) but that had been the most I had run. Then I started to run longer distances and thought one day I'd like to try a half marathon (not knowing if I could run 13.1 miles at the age of 64). Once I spent the money to register in April, I knew I

had to do it, as at that point I was committed. I started to train right away, running 3 days a week for 14 weeks, in the heat and rain. With the help of my daughter (who has run several full marathons) and the support of the track club members (Sly Fox Track Club), I was able to complete the half marathon.

It took me longer to finish than I wanted it to, and yes, I'm blaming part of it on the heat and the ambulance driver (who was only doing what he was supposed to do). This was a fabulous experience and great accomplishment for me, and I am very proud of this.

I am contemplating registering for another half but I will do it in cooler weather. I love a challenge and I challenge myself to complete the next one in less time."

Charmaine came within 2 minutes of matching the goal that she had set for herself.



Congratulations Charmaine!

RETIREMENT
Val Moody



This past June, we said goodbye to Val Moody, who retired after 19 years with RD Weis. She will be missed, Congratulations to Val on her new venture. We wish you much success!



CELEBRATING 25 YEARS WITH RD WEIS COMPANIES

James McVoy

James McVoy will celebrate 25 years with the company on August 11.

Celebrating 25 Years with James McVoy



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Congratulations James!

SIXTH ANNUAL CANANDAIGUA LADY SUNSET DINNER CRUISE
You're Invited



Hosted by:

RD WEIS
COMPANIES
The Flooring Solutionists

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Co-Sponsored by:

antron 

When: **Thursday, August 18**
6:30-8:30pm
BOAT CRUISES AT 6:30PM SHARP!

Where: **Steamboat Landing**
205 Lakeshore Drive
Canandaigua, NY 14424

What: **Served Dinner**
(Meal choices: Prime Rib, Chicken Cacciatore, Vegetable Lasagna)
Open Bar on each floor

RSVP: Mike Pendergast
Call 585-315-6336 or [email him](#)
Spouses or Significant Others are invited

Supporters:

Mohawk Group

MANNINGTON
COMMERCIAL

Amisco
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ResisTech®
Carpet Cleaning | Maintenance Treatment

matsinc.™
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