

Starnet Low Profile Wire Management System by ASM Selling Guidelines – November 21, 2012

1. Program is **exclusive** to Starnet – **ASM owns North American distribution rights** for this system. By contract with Starnet, **ASM may not sell this system to non-Starnet Members.**
2. **System offers complete access and options for electric and communication wiring plus fast track installation. Ideally suited for sub-floors with high MVER and PH levels.**
3. **Minimum Purchase** – Must purchase one Sample Kit (see below detail) to participate in program. Minimum purchase is 10 Square feet (shipped in 1 Carton containing 16 Rectangular Steel Plates; 4 Square Steel Plates; 4 Resin Bases w/pedestals). **NOTE: must specify 1.5” or 2” elevations at order entry.**
4. **Aggressively Priced – Effective Date: November 1, 2012**
\$9.75 per square foot, FOB Ladson, South Carolina; **Same Price for 1.5” or 2” elevations;**
On larger, more competitive projects, please inquire for Project Pricing.
(Same for Canadian Members)
5. **Accessories** – Please see Accessory Detail and Price Sheet.
6. **Samples** - Presentation/Sample Kit is \$150.00 each, **Delivered anywhere in North America.**
Additional individual product component samples may be ordered from ASM – priced per item & quantity.
7. **Sales Assistance** – Please see ASM Contacts Document. Contact respective Regional Manager or Jay Collins, Starnet contact.
8. **Ordering:**
 - a. **Product & Samples:** Place orders directly with ASM; via Phone 843-534-1110 ask for Renee Villanueva or Kimi Cunningham; via email rvillanueva@asmproducts.com; Please include purchase order number.
9. **Customer Service-** Starnet’s contacts are Renee Villanueva or Kimi Cunningham