

Starnet Sight Specific & Urban View Carpet Tile Selling Guidelines – September 1, 2014

1. Program is exclusive to Starnet and by agreement with Starnet, Tandus may not sell program patterns to non-Starnet Members.
2. Two patterns, Sight Specific and Urban View have 12 matching colors in each pattern. Both patterns are standard 24 x 24 carpet tiles.
3. Both products NSF 140 Platinum Certified and carry a 15 year standard Tandus warranty. Please refer to separate documents for warranty, installation and MSDS information.
4. Standard backing is ER3 Dry Back. However, all other backings are available.
5. Standard Pricing is \$14.94 F.O.B. Dalton, GA. (ER3 Dry Back).

Optional Backings are all priced F.O.B. Dalton as follows

Ethos backing- \$14.94 F.O.B.

Flex-Aire Tile and ER3 RS backings are priced at \$15.94

Flex-AireTile RS is priced at \$16.94

Conserv backing is priced at \$13.94

Note: New price effective 8/18/14 is \$14.94 per square yard FOB Dalton, GA. Special Canadian Member price is \$14.99 per square yard Canadian Dollars, FOB Dalton, GA.

6. Pricing will be held at above listed prices for a minimum of one year.
7. Minimum Order quantity - 1 carton (6.6 SY per carton). Quick Ship - 10 business days, any running line coloration.
8. **There is no charge for samples**, but there is a one-time only enrollment fee or “buy-in” of \$1,000.00 per participating location. Tandus will not sell or sample any location that has not enrolled in this program and paid the enrollment fee.
9. It is understood that these exclusive Starnet products are to be marketed and sold by enrolled Starnet Members, not local Tandus Representatives. They are to be used for Starnet specified projects and/or Starnet clients. They are not intended for use with any Tandus specification or Tandus client.
10. Purchase orders for the buy in or product orders should be faxed or emailed to your Tandus Customer Service Representative.
11. Individual samples and additional architect folders can be ordered through your Tandus customer Service Representative.
12. For additional questions, please feel free to contact your local Tandus Account Executive.